First Mortgage 7% Bonds

(Closed issue

Net assets over 5 times this issue. Annual net earnings past 7 years averaged over 13 times interest on these bonds.

To yield 7.65%

Details on request.

Brince & Whitely

Members New York Stock Exchange New York Uptown Office, 565 Fifth Ave.

Periodical Review of Securities

Every investor's securities should be reviewed periodically by someone in close touch with investment conditions.

Our experience of half a century is at your dispoal, and if you will submit a list of your security holdings we will advise you of any exchanges we consider timely and to your advantage.

Spencer Trask & Co.

25 Broad Street, New York
LEANY BOSTON CHICAGO
Members New York Stock Exchange
Members Chicago Stock Exchange

WHY?

Why is it easier to make money than to keep it?

Why do so many make unfortunate investments?

Why do great numbers of people fail to distinguish between sound and unsound securities?

Our booklet, "Common Sense in Investing Money" tells why. Write for it today. Ask for

BOOKLET C-713

W. STRAUS & CO.

Central Aguirra Sugar Mengel Co. National Sugar

Singer Mfg. Co. Alabama Trac. L. & P. 5s, 1962 Cedar Rap. P. & Mfg. 5s, 1953 Montreal L. H. & P. 4½s, 1932 Montreal Tramway 5s, 1941 Rio de Jan. Tram. 5s, 1935

Private Wires to
CHICAGO MONTREAL TORONTO

ENKS.GWYNNE& C becoccoed

Standard Oil of Kentucky Old --- New

& Rights

Bought, Sold & Quoted

C. C. Kerr & Co. 2 Rector St., N. Y. Phone 6780 Rector

E. W. BLISS

STOCKS J.K.Rice, Jr.& Co.

New York Trust Co. **Chase National Bank** McCLURE, JONES & REED Phone 3321 Rector

MAC ARTHUR & CO.

29 Broadway. Whitehall 0233 Accounts Carried on Conservative Marginal Basis.

BIG MEXICAN OIL

Five American Companies to Gross Business in 1921 Set Consolidate Lands Not Yet Producing.

One of the most important events in development of Mexican oil lands since American capital entered the Mexi- Steel Corporation last year fell below can fields came to light yesterday in information that five prominent companies were preparing to nool their re-

hold much ell, but which have not been touched in the development work of the last ten years.

For one thing, the new undertaking promises to answer soon the much mooted question of whether or not Mexico has large oil deposits outside of the narrow territory centering on Tampico. As many of the older wells have become exhausted or turned to salt water, the need for an expansion of producing territory has been troubling the producers for two years. The idea of joint efforts to find new wells, it is understood, was because of the necessity of making rapid progress in exploration at a minimum of cost. It has been found through competitive undertakings hat in some cases the cost of producing a dollar's worth of oil and getting it to the refinery has amounted to twice what the oil was worth. The consolidation not only will facilitate development in several localities at the same time at less expense than if the several companies worked separately, but also will cheapen the movement of oil from the wells through the joint use of new pipe lines.

E. L. Doheny, head of the Mexican

lines.

E. L. Doheny, head of the Mexican Petroleum Company, is in Mexico City with several of his officers, but it is now known that the project took him there. The Mexican Government, it is understood, is aware of the plan and has made no objections to it. The new company probably will be incorporated under American laws, the stock to be divided among the participating concerns on a basis established by acreage owned and the amount of cash capital subscribed.

Coke manufactured. 9,855,264 16,208,111 insertone quarried. 4,967,486 5,981,022 Pig Iron, ferro and splegel ... 10,966,347 19,277,960.

Steel lingots. 10,966,347 19,277,960.

The average number of employees on the payroll during the year was 191,769. with an average daily salary or wage of concerns on a basis established by acreage owned and the amount of cash capital subscribed.

UNION OIL TO STAY IN HANDS OF AMERICANS Holding Company Will Keep Out Royal Dutch.

San Francisco, March 21.—Stockholders of the Union Oil Company of California, by a vote of 285,000 out of the 500,000 shares of its capital stock have ratified a plan to form a holding company by which the properties of the corporation will be held under American control, Thomas A. Hays, general manager of the company, announced to day. The holding company will be organized within ten days, he said, and all foreigners will be barred as working directors.

profits in 1921. Its net carnings were \$2.325.125 after expenses, Federal taxes and inventory adjustments, or \$9.28 a share carned on the 300,000 shares of its no par common stock. In 1920 its net profits were \$2.376,338, or \$7.53 a share, profits were \$2.376,338, or \$7.53 a share. profits were \$2,376,338, or \$7,53 a share.
The company's balance sheet shows cash and accounts receivable as \$2,703.602, against \$6,912,139 in 1920; inventories as \$5,53,838 in contrast to \$9,221,691 in 1920. Bank loans of \$3,962,099 were paid off last year. Accounts payable were reduced from \$4,537,933 in 1920 to \$1,430,416 at the end of 1921. The company's surplus was increased from \$18,925,133 in 1920 to \$19,388,409.

BRANDYWINE LINE TO EXTEND WASHINGTON, March 21.—The Washington, Brandywine and Point Lookout Rallroad Company applied to the Interstate Commerce Commission to-day for permission to increase its capital stock to \$600,000 in order to build a new line, fifty-one miles long, from Mechanics-ville, Md., to Point Lookout, Md.

Caban-Dominican Files Papers.

Papers of incorporation of the new Cuban-Dominican Sugar Company are being filed in Baltimore under the laws of Maryland, interests connected with the corporation announced yesterday. The personnel of its permanent direc-torate will be made public later.

MONEY MARKET.

TUESDAY, MARCH 21. TIME LOANS.

COMMERCIAL PAPER.

DISCOUNT RATES, RESERVE BANK. Commercial paper, #15 days, 4%; 00 to 50 days, 4%; 15 therty bonds and Victory notes, 15 days, 4%; 15 to 90 days, 4%; bankers' acceptances, 15 to 90 days, 4%.

*Place! November 21.

Prace of the paper of the paper

OPEN MARKET RATES.

CLEARING HOUSE STATEMENT. ring House exchanges, \$035,900,000; ee, \$13,800,000; Pederal Reserve credit es, \$49,700,000.

SILVER MARKET, Official har aliver in New York, domestic, 1994c., unchanged; foreign, 645c., off 4c.; London, 204d., off 5d.; Mexican dollars, Ohc., off he. Range of silver prices this year:

STEEL CORPORATION COMBINE PLANNED GOES BELOW BILLION

at \$986,749,719, About Half of 1920's.

can fields came to light yesterday in information that five prominent companies were preparing to pool their resources, use their joint funds for drilling wells and transporting petroleum to the seaboard and divide the resultant profits through a central operating company. The companies working on the plan are the Mexican Petroleum Company, the Transcontinental Oil Company, which is controlled by the Standard Oil Company of New Jersey; the Texas Company, the Mexican Sinclair Oil Corporation, owned by the Standard Oil Corporation, and the Atlantic Refining Company.

The program calls for the consolidation in a new company of the property which the above companies own or lease, with the exception of lands now in production. The so-called Golden Lane of exceedingly rich oil land, a narrow strip starting fifteen miles west work of tampion and running thirty miles westward, will not be involved nor will the acreage finalking that section from which much of the present output of Mexico comes be controlled by the new organization. It is planned, as the facts were discovered yesterday, to comprise in the new undertaking several hundred thousand acres of land, bounded on the south by the Tuxpam River and which are believed to hold much oil, but which have not been touched in the development work of the last ten years.

For one thing, the new undertaking for dividends on the stocks declined more than 66 per cent, from \$109,694,228 to \$36,617,017, Net earnings were equivalent to \$2,24 a share arened on the outstanding common stock after preferred dividends, which left adeficit of \$14,017.785 after payment of all dividends. These figures show no important changes from the report compiled several weeks ago from the further preferred dividends, which left adeficit of \$14,017.785 after payment of all dividends. These figures show no important changes from the report compiled several weeks ago from the further payment of all dividends. These figures show no important changes from the report compiled to \$143,017.785 after payme

	ISSETS.	
	1921	1920
Property account.	1,644,795,075	\$1,606,758,540
Advance mining royalties	24,673,352	22,821,040
Mining royalties against notes	31,234,352	31,196,919
Investments	14,172,688	14,059,825
Sinking fund and reserve assets	51,602 469	50,332,355
Inventories	241,504,370	258,363,497
Accounts receiv-	en est 000	138,724,743
Bills receivable	63,643,028 7,586,968	10.687.974
Marketable securi-	1,000,000	
ties	131,462,691	150,350,617
Cash	123,781,306	123,660,955
LIA	BILITIES.	
Capital stock	\$868,583 600	\$668,583,600
Bonded debt	540,706,561	554,828,231 31,196,919
Subsidiaries' notes Accounts payable.	31,234,352	73,541,862
Accounts payable.	94 448 945	62 063 931

ployees at \$7 a day the year before. The argest number of employees in any one month was 263,308 in January, and the smallest 157,083 in July. The corporation's payroll last year totaled \$332,887,505, against \$581,556,925 in 1920, a decline of 42,76 per cent. Of this decrease \$175,143,000 is due to fewer employees and \$73,526,000 to lower wages.

141,921 PENNSY HOLLERS.

Increase 6,466 in Year-66,508 Are Women.

The Pennsylvania Railroad Cor The Pennsylvania Railroad Company established a new high record of 141,921 stockholders on March 1. This marked an increase of 117 since February, 222 since January and 6,466 nince March 1, 1921. The average holding on March 1 last was 70.36 shares, contrasted with 70.42 a month previous and 73.72 a year previous. Women stockholders numbered 66,508, an increase of 1,792 over a year ago, and they held 31.05 per

Report, to \$2,925,125.

The report of the E. W. Bliss Company shows a small increase in net profits in 1921. Its net earnings were \$2,925,125 after expenses, Federal taxes and inventory adjustments, or \$9,25 a large against deficits after expenses. private ownership, but did not complete

DIVIDENDS.

Stock of

8	Record.	Payab	te
ı	Bank of America, q. \$3 March 21	April	1
	Hankers Trust Co., q., \$5. March 23 Barnett Leather Co., q.	April	3
3	pf. 81.75	April	1
8	British American Oll Co., q, 50c March 28	April	2
•	Buckeye Pipe Line Co., q, \$2		1
N	Central Union Trust Co.,		
9	q. \$5.50 March 22	April	-
	Dodge Manufacturing Co., q. pf, \$1.75March 25	April	1
t	Empire Safe Deposit Co., q, \$1.50	*****	***
+	d. 81.00	March	(2)
r	Empire Trust Co., q, \$3. March 25 Hanover National Bank,		34
	q. \$8 March 22	April	1
2	Irving National Bank, q. \$3	April	1
i	D 4 mf #1 March 21	April	10
ä	Lone Star Gas Co., q., 31\c	March	31
Я	Montreal Telegraph Co., Ltd., q, \$2		
۳	Litd., q. \$2 March 31	April	E
e.	National Park Bank, q. 86. March 24 New York Title and Mort-	April	
n h	gage Co., q. \$2 March 22	April	1
	New England Telephone & Telegraph Co., q, \$2 March 22	March	31
	Niptesing Mines Co., Ltd., g. 3c March 31	April	20
	New York Transportation		
9	Co., q. 50e	April	17
	Ohio Fuel Supply Co., q, March 51 Ohio Fuel Supply Co., ex-	April	1:
	tra 2% Victory 4% bds. March 31	April	1:
4	Pennsylvania Salt Manu- facturing Co., q. \$2.50 March 31		17
	Public Service Corp. of March 20	March	23
	Public Service Corp. of N. J., pf., \$2	24	0
	tion, q. 32 March 27		1
•	en to March 24	March	21
	Westmoreland Coal Co., March 21	April	13
3	EX DIVIDEND TABL	E.	
	ALEK MATAMAKATAN ALEMAK	Mary.	

	March 22-	43
	B. F. Goodrich pf	а
	Universal Lenf Tobacco.	3
	Universal Leaf Tobacco pf	- 93
	March 23-	277
	New York Transit	4
		2
	March 24-	-
	Allia Chalmers Mfg. Co. pf	Æ.
	Island Creek Coal	
	Island Creek Coal extra	- 15
	Island Creek Coal pf	
	March 27-	-
,	Reading Co. 2d pf	
		-15
	March 31—	14
	Air Reduction Co	
	Detroit Edison	3
	N. Y. Central	-1
1	Pacific Gas and Electric	- 1
	Pacific Can and Electric pf	-14
	Prairie Oil and Gar	
	Prairie Oil and Gas, extra	12
	Prairie Pipe Line	- 23

PENNSYLVANIA OIL. Executor

Trustee

Chartered 1822

The Farmers' Loan and Trust Company Nos. 16, 18, 20 & 22 William Street

Branch Office, 475 Fifth Avenue At Forty-first Street New York

London

Paris

Guardian

Foreign Exchange

Administrator Member Federal Reserve System and New York Clearing House

Mississippi River Power Company

7% Debentures, Due November 1, 1935 101 and Int. to Yield 6.90%

BECAUSE of the large equity back of this issue, the wide margin of earnings over all interest charges and the stable character of the business of the company we recommend these bonds as a particularly attractive hydroelectric power security.

Complete information upon request

STONE & WEBSTER

120 Broadway, New York

CHICAGO

New York Stock Exchange

and all other leading exchanges

J. S. BACHE & CO.

(ESTABLISHED 1892)

Inquiries Invited

FINANCIAL BREVITIES

FROM THE DAY'S NEWS

Structural steel contracts placed in

cent. of the country's capacity, and an

The Lone Star Gas Company's direct

New York

Chicago 108 So. La Salle St.

TEXAS COMPANY LEASES **BIG SULPHUR DEPOSITS**

BOSTON

Properties to Be Worked on Contingent Royalty.

The Freeport Sulphur Company will royalty the sulphur deposits of the Texas Company in Hoskins Mound. Tex., according to E. P. Swenson, president of the former company, in his annual

shows a deficit of \$492,428 after Federal taxes, depreciation and expenses, in contrast with a deficit of \$117,959 in the previous year. The balance sheet shows cash at \$198,655, against \$67,572 in the preceding year, and accounts receivable at \$359,175, in contrast to \$335,-094 in 1920. Accounts payable total \$255,539, in contrast to \$91,753 in the previous year.

BALANCE FOR HUDSON TUBES.

Operating Income Increases While Expenses Decline.

The Hudson and Manhattan Rail-road's report to the Interstate Commerce Commission, covering operations in Feb-The holding company will be organized within ten days, he said, and all foreigners will be barred as working directors.

The holding company will be organized within ten days, he said, and all foreigners will be barred as working directors.

The holding company will be organized within ten days, he said, and all foreigners will be barred as working directors.

Hays said that the plan was evolved to prevent the Royal Dutch Shell Company's on the tent the Royal Dutch Shell Company's stock, an increase of 1,792 over a year ago, and they held 31.65 per cent. of the road's outstanding stock. This contrasted with a final deficit of \$137,925 on the company's 5 per cent. of the comp

charges, including interest on its adjustment bonds saved out of gross receipts of \$1,800,724. For the corresponding two months of 1921 the company reported a final surplus of \$21,225 and gross receipts of \$1,590,805.

The Lone Star Carpensis in the company reported a final surplus of \$21,225 and gross receipts of \$1,590,805.

FOREIGN MARKETS.

London, March 21.—Glit edged issues were irregular on the Stock Exchange to-day. Oll shares were quiet and steady but the other sections were inactive. Quotations at the close of trading follow:

Ing follow:

Bar silver, 334d an ounce.

Bar gold, 94s. 9d.

Money, 334 per cent.

Uiscount ratest Short bills, 334 per cent.:

three months bills, 344334 per cent.

214 per cent. consols, 344.

British 5 per cent. war loan, 964.

British 435 per cent. war loan, 934.

Rand Mines, 244.

Panis, March 21 .- Prices improved on the Bourse to-day. Quotations at the close of trading were as follows:

WARREN COMMITTEE APPEAL.

George E. Warren, chairman of a committee representing bondholders of the Columbus and Ninth Avenue Railroad Company, issued yesterday an appeal for the deposit of bonds with the committee on or before April 1. On that date the committee plans to appear before the Transit Commission with an objection to the commission with an objection to the commission with an objection to the commission's valuation of the New York Railways property. The depositary is the Columbia Trust Company.

Middle States Oil Election.

The following were elected directors of the Middle States Oil Corporation at its annual meeting held yesterday: For three year terms: C. N. Haskeli, C. J. Haskeli, W. L. Walker, E. S. Lawrence and P. D. Saklatvala; for two year terms: C. B. Peters, Norman G. Pearsall, W. I. Rosenfeld, J. Sherry O'Brien and William Murdoch; for one year terms: C. B. Peters, Norman G. Pearsall, W. I. Rosenfeld, J. Sherry O'Brien and William Murdoch; for one year terms: C. B. Peters, Norman G. Pearsall, W. I. Rosenfeld, J. Sherry O'Brien and William Murdoch; for one year terms: C. B. Peters, Norman G. Pearsall, W. I. Rosenfeld, J. Sherry O'Brien and William Murdoch; for one year terms: C. B. Peters, Norman G. Pearsall, W. I. Rosenfeld, J. Sherry O'Brien and William Murdoch; for one year terms: C. B. Peters, Norman G. Pearsall, W. I. Rosenfeld, J. Sherry O'Brien and William Murdoch; for one year terms: C. B. Peters, Norman G. Pearsall, W. I. Rosenfeld, J. Sherry O'Brien and William Murdoch; for one year terms: C. B. Peters, Norman G. Pearsall, W. I. Rosenfeld, J. Sherry O'Brien and William Murdoch; for one year terms: C. B. Peters, Norman G. Pearsall, W. I. Rosenfeld, J. Sherry O'Brien and William Murdoch; for one year terms: C. B. Peters, Norman G. Pearsall, W. I. Rosenfeld, J. Sherry O'Brien and William Murdoch; for one year terms: C. B. Peters, Norman G. Pearsall, W. I. Rosenfeld, J. Sherry O'Brien and William Murdoch; for one year terms: C. B. Peters, Norman G. Pearsall, W. I. Rosenfeld, J. Sherry

FLORIDA EAST COAST ELECTS.

The Lone Star Gas Company's direc-tors have declared a quarterly dividend of 14 per cent. on its capital stock, pay-able on March 21 to stock of record on March 25, which makes its annual rate 5 per cent., in contrast to its previous rate of 4 per cent. United States Food Products.

United States Food Products.

The committee representing the various groups of the United States Food Products Corporation's creditors have designated H. Hobart Porter, president of the American Water Works and Electric Company, as chairman of a committee of three to investigate the position of the Food Products company. The other members of the committee are George Q. Palmer, president of the Food Products company, and George Rubles, its receiver. After completing its investigation the committee will prepare a report setting forth the best method for the rehabilitation of the Food Products concern.

Middle States Oil Election.

Kingdon Gould a Director. DENVER, March 21.-Kingdon Gould St. AUGUSTINE, March 21.—The following have been elected officers of the Florida East Coast Railway: W. H. Beardsley, W. R. Kenan, Jr., J. E. Ingram, L. C. Haines, H. E. Bemis and Scott M. Loftin. Mr. Beardsley was elected president of the road. Election of officers of the East Coast Hotel, the East Coast Car Ferry and other companies of the Flagler system will be held this week.

UNITED STATES TREASURY STA TEMENT. Special Dispatch to THE NEW YORK HERALD.

ess March 18: period last year. \$19,461,274 *Fiscal period fiscal year 1921. year 1920. \$229,377,469 \$208,196,739 465,012,338 74,667,018 16,568,218 971,384 577,080,234 56,592,804 21,899,374 528,196 311,656,587 150,662,346 323,566,996 580,417,342 569,682,562 180,994,240 254,413,237 2,412,354,560 3,501,709,873

THE EQUITABLE TRUST COMPANY OF NEW YORK

Alvin W. Krech, Presiden

Condition at the Close of Business, March 10, 1922

ASSETS

Cash on Hand and in Danks				•		•			\$ 20,040,100.31
Exchanges for Clearing House									16,044,620.83
Due from Foreign Banks .									4,604,971.07
Bonds and Mortgages									1,799,500.00
Public Securities									11,933,903.33
Short Term Investments									2,001,529.22
Other Stocks and Bonds									14,740,221.56
Demand Loans									43,062,665.02
Time Loans									24,951,258.06
Bills Discounted									47,064,321.97
Customers' Liability on Accept	tan	ces	s (L	ess.	Antic	ipa	tio	ns)	22,902,358.62
Real Estate									3,391,312.56
Foreign Offices									29,695,610.01
Accrued Interest Receivable an	nd	Ot	her	· A	sse	ts			9,845,322.20
									\$258,678,303.02
5 4 5 1 5 1 5 1 5 1 5 1 5 1 5 1 5 1 5 1									

LIABILITIES

. \$ 12,000,000.00 Surplus and Undivided Profits 15,851,303.92 Deposits (Including Foreign Offices) 200,263,548.01 Acceptances (Less in portfolio) 24,891,149.96 Accrued Interest Payable, Reserve for Taxes, and Other Liabilities 5,672,301.13 \$258,678,303.02



37 Wall Street

Madison Ave. at 45th St.

Cach on Hand and in Bank

222 Broadway

\$ 26 640 708 57

London-3 King William St., E. C. 4 1864 An Ounce of Prevention

> THE present individual entrusted with the

care of securities the responsibility of taking precautions for their safety. An ounce of prevention against loss by placing them in our care

may mean the saving of many thousands of dollars. Our safekeeping service includes not only the custody of securities, but the collection of income and rendering of regular statements as well. Any of our officers will welcome the opportunity to fully explain this complete service.

\$190,000 Fund Gone; Speculator Missing; Young Clerk of Evans's Dental School Sought

Member FEDERAL RESERVE SYSTEM

Valuables

1922

CENTRAL UNION TRUST COMPANY OF NEW YORK

Fifth Ave. & 60th St.

Deposit Boxes

PLAZA OFFICE

So BROADWAY, NEW YORK

42ND ST. OFFICE Madison Ave. & 42nd St.

Capital, Surplus and Undivided Profits over 31 Million Dollars

National Biscuit Co.

Complete analysis of this company sent upon request Moyse & Holmes

Members New York Stock Exchange Members New York Cotton Exchange Telephone Rector 2908-9-10

> Ritz-Cariton Building (Madison Ave. at 47th St.)

67 Exchange Place, New York

Investment Securities CALLAWAY, FISH & CO. Members New York Stock Exchange 37 Wall Street, New York

GERMANS RAISE POTASH PRICE. BERLIN, March 21.-A 21 per cent. price increase is announced by the Potash Syndicate on account of increased cost of prodution and transportation. The increase has been approved by the Imperial Potash Council,

Colo. Fuel & Iron Pfd. Kirby Lumber Phelps-Dodge Corp. Royal Baking Powder Wheeling & L. Erie P. L. Pfd. J.K.Rice, Jr. & Co.

Carbon Steel Eastman Kodak E. W. Bliss

Stone.Prosser&Doty

Safety Car Heating & Lgt.

Hackensack Water Carbon Steel FREDERIC H.HATCH & CO. 74 Brusy, N.Y. (RETABLISHED 1006) Tel By OT 1220
BOSTON-CHICAGO-PHILA-MONTREAL-PITTEBURGH

WILSON & CHARDON

FRACTIONAL LOTS

Donner Steel 1st Pfd. Superior Steel 2nd Pfd.

Nat. Lt. Ht. & Pr. 5s, 1926-35 IsaacStarrJr.&Co.

Odd Lots

HISHOLM & HAPMAN Members New York Stock Exchange 71 Broadway, New York City.

National Bank of Commerce CLINTON GILBERT 2 Wall Street, N. Y. Tel. 4848 Rector